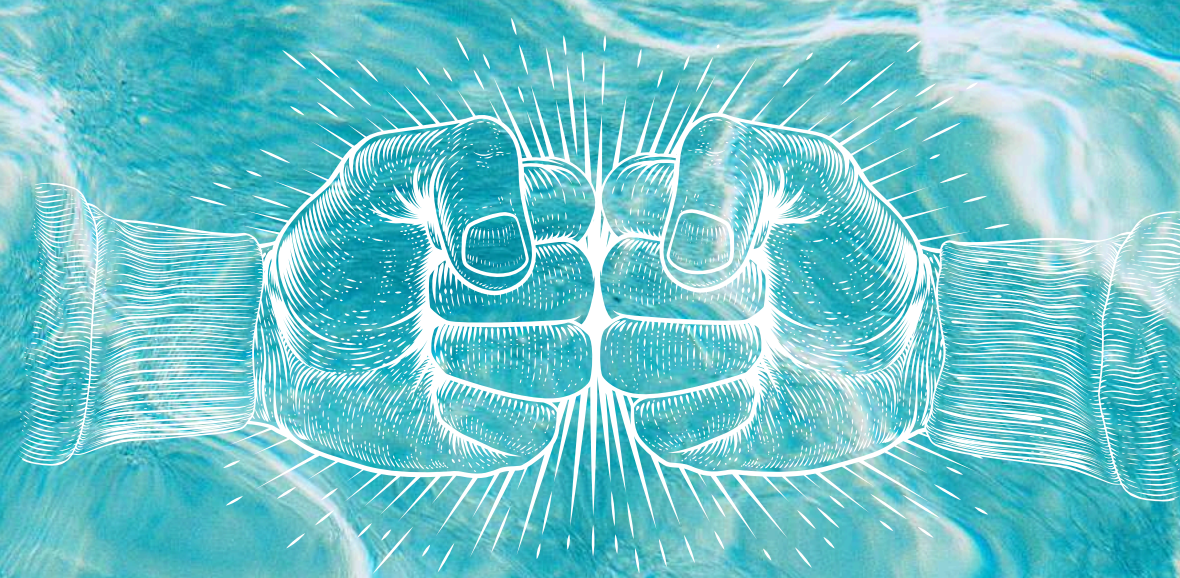


# INCREASE YOUR BRAND LOYALTY

BY OFFERING A POWERFUL AND USEFUL SOLUTION TO YOUR CLIENTS THAT WILL MAKE THEIR HOST DUTIES A LOT SMOOTHER AND IMPRESS THEIR GUESTS WITH A "DIGITAL CONCIERGE"



VAYAPIN IS  
**EVERYTHING**  
ABOUT YOUR BOAT  
IN ONE LINK & QR CODE



# VAYAPIN

WE ARE LOOKING FOR COLLABORATIONS WITH PARTNERS THAT CAN APPRECIATE THE BENEFITS OF OUR SOLUTION AND HAVE THE RELEVANT INCENTIVE TO IMPLEMENT, USE AND SHARE VAYAPIN.



# A UNIQUE DIGITAL SOLUTION FOR THE BOAT INDUSTRY

NO  
DOWNLOADS  
REQUIRED  
TO VIEW PIN

PHOTO & VIDEO OF THE  
BOAT/LOCATION

A UNIQUE AND  
MOVABLE ADDRESS  
PINNED BY THE OWNER

UNIQUE QR CODE THAT  
LINKS TO THE INFORMATION

WELCOME MESSAGE  
IN MULTIPLE LANGUAGES

SCAN THE  
QR CODE

LINKS TO RENTAL, REVIEWS  
AND SOCIAL MEDIA

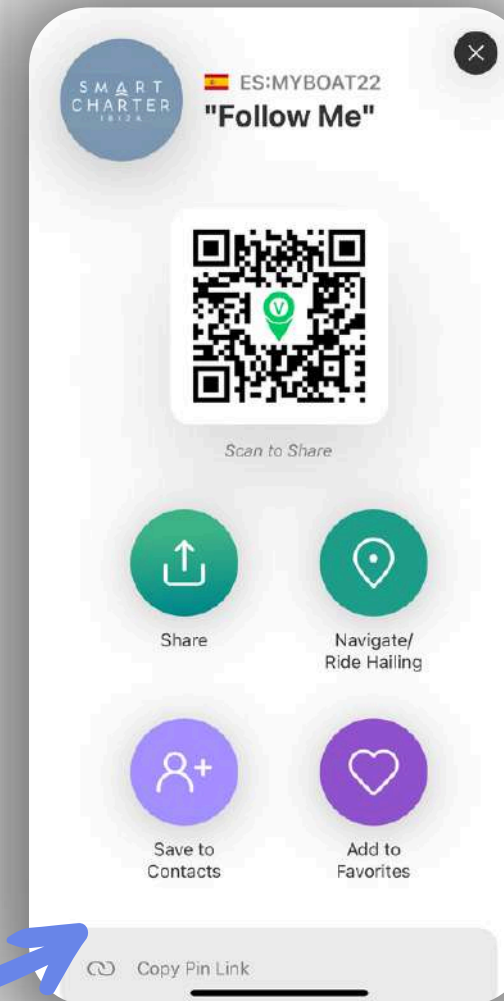
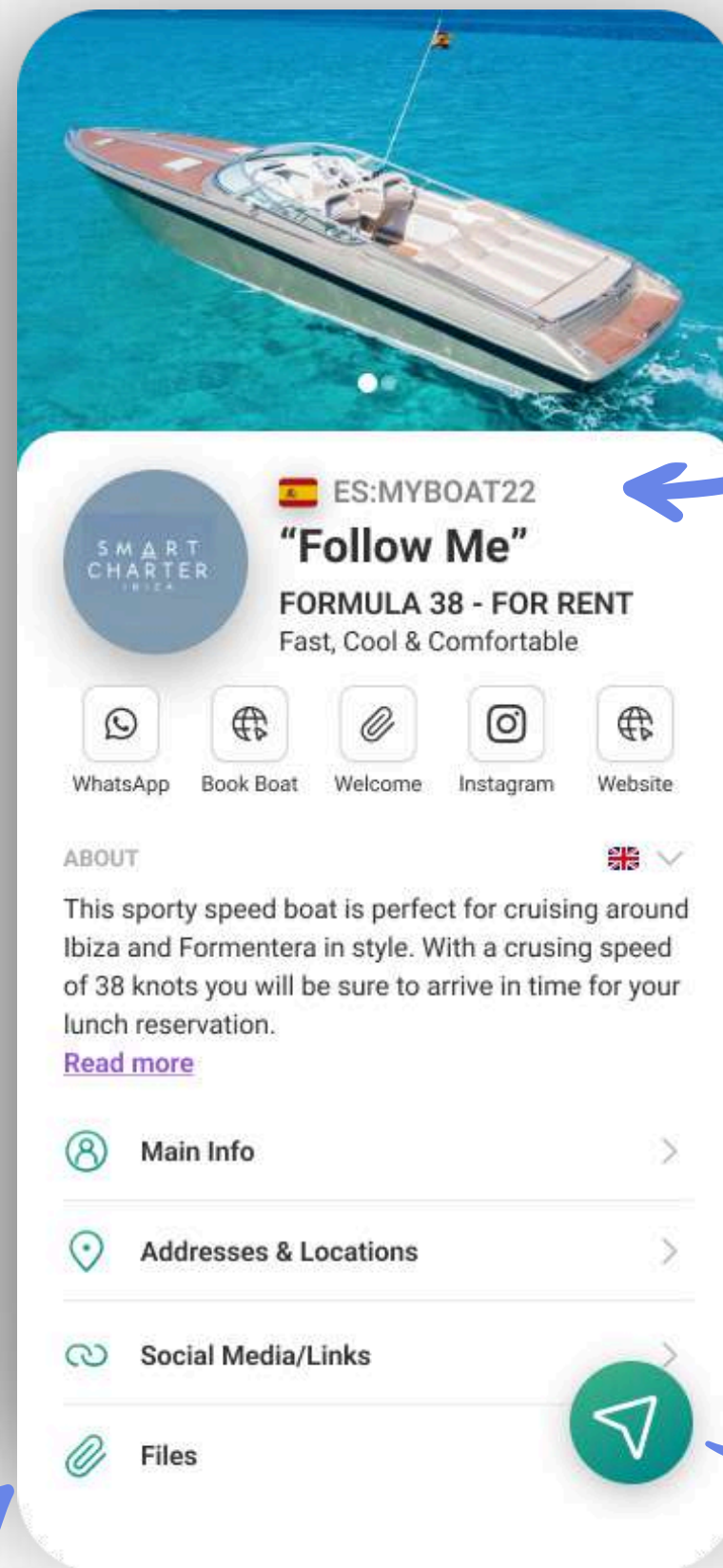
NAVIGATE TO THE LOCATION  
WORKS WITH ALL MAP PROVIDERS



SHARE ALL YOUR DETAILS  
DIRECTLY FROM YOUR PHONE

FILES:  
WELCOME ON BOARD  
SAFETY & REGULATIONS  
RECOMMENDATIONS/MAP  
OPERATING MANUALS  
IN CASE OF EMERGENCY  
CREW ONLY

ADD AS FAVORITE AND  
SHARE WITH FRIENDS



ALL DETAILS CAN BE  
PASSWORD PROTECTED

# OBVIOUS ADVANTAGES FOR ALL PARTIES

EASY TO SHARE TO GIVE INSTANT ACCESS FOR **ALL** THE GUESTS NOT JUST THE PERSON WHO MADE THE BOOKING

PASSWORD PROTECTED CREW SECTION: ADD LICENSE, REGISTRATION, MAINTENANCE, INVENTORY, ETC.

THE QR CODE CAN BE PRINTED AND PLACED ANYWHERE ON THE BOAT AND GIVES INSTANT ACCESS TO ALL THE INFORMATION

VAYAPIN IS THE PERFECT TOOL TO SHARE WITH THE GUESTS ONCE THE BOOKING HAS BEEN CONFIRMED

RENTING OUT YOUR BOAT SUDDENLY BECAME A LOT EASIER

NO MORE PRINTED FOLDERS AND LAMINATED PAGES FLYING AROUND

ALWAYS UPDATED INFORMATION CHANGES CAN BE MADE AT HOME FROM THE COUCH

EASILY ADD MORE LANGUAGES AND IMPRESS YOUR GUEST IN THEIR NATIVE LANGUAGE



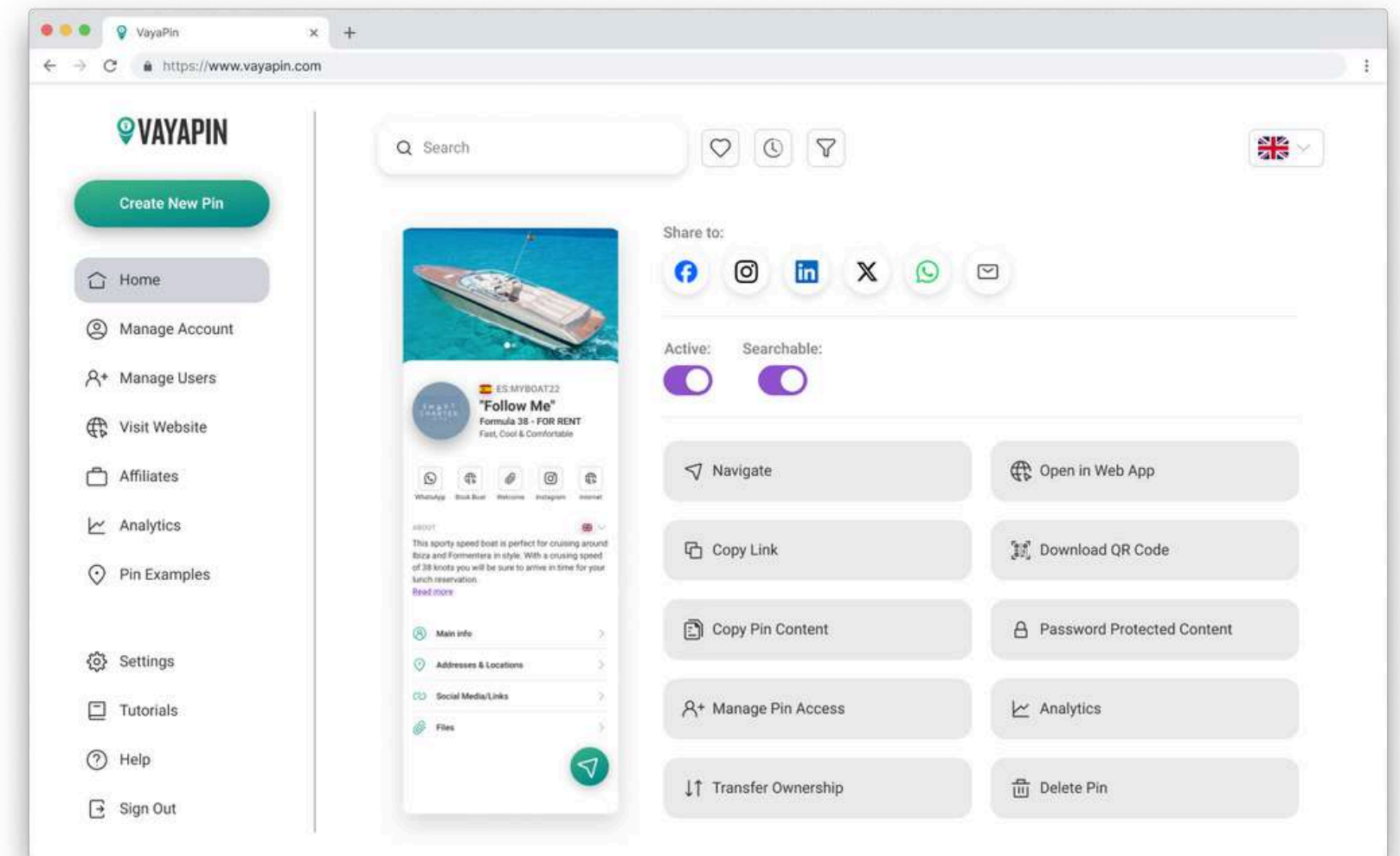
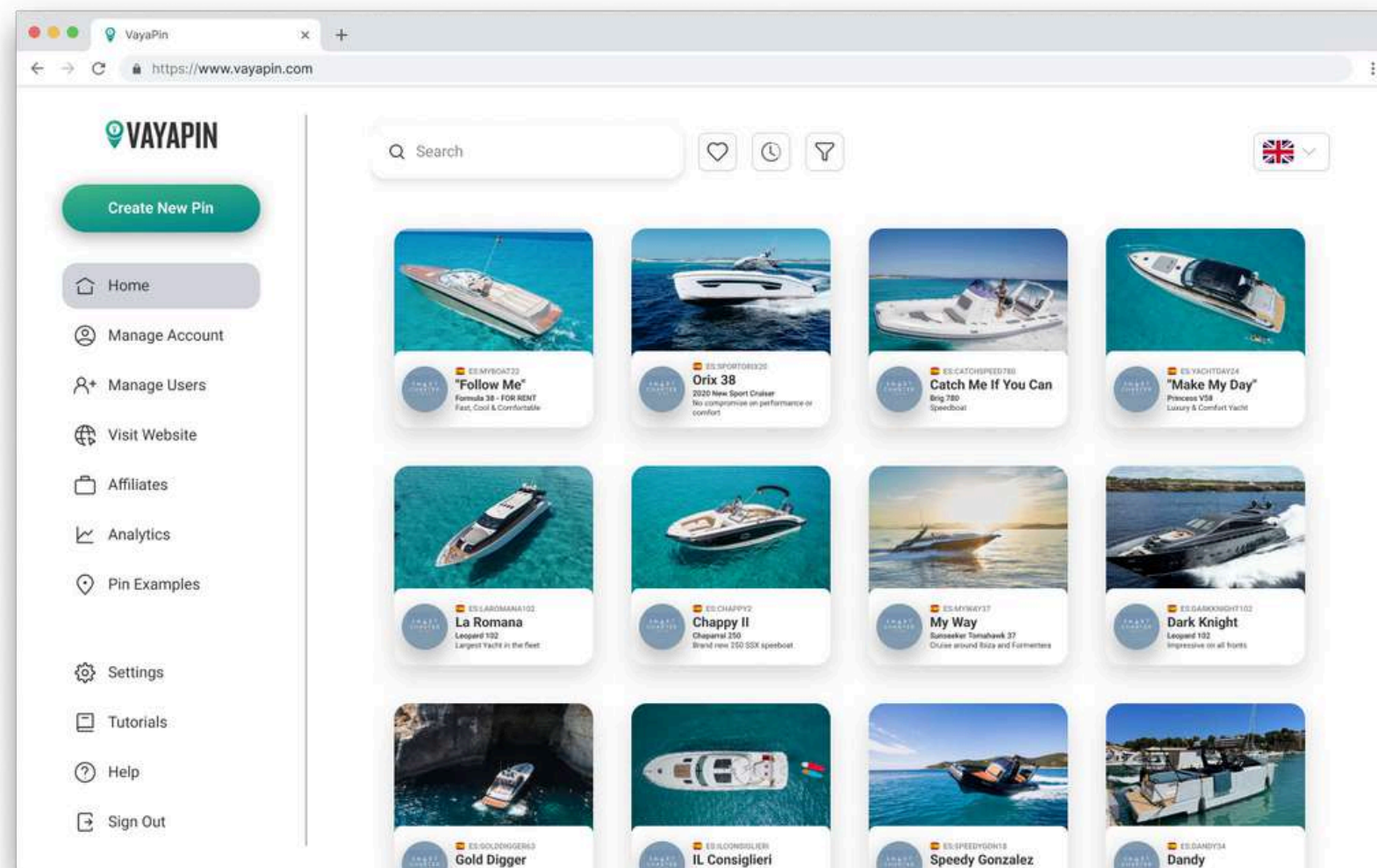
GET MORE GOOD REVIEWS, MORE RECOMMENDATIONS AND MORE BOOKINGS





# BACKEND DASHBOARD

MANAGE ALL YOUR PINS FROM YOUR DESKTOP



## BENEFITS WITH BACKEND DASHBOARD:

- OVERVIEW AND "QUICK ACTIONS"
- EASILY CREATE NEW PINS AND EDIT THEM
- STATISTIC OG ANALYSIS
- ADD MORE USER TO THE ACCOUNT AND GIVE THEM ACCESS TO EDIT SELECTED PINS
- BOTH YOU AND YOUR CLIENT WILL HAVE ACCESS TO EDIT SELECTED PINS

# COLLABORATION PROPOSAL

WE ARE A DANISH COMPANY WITH AN AMBITIOUS GOAL TO SHARE THE CONCEPT OF THE WORLDS MOST PRECISE ADDRESS AND ALL THE BENEFITS YOU CAN GET BY CREATING A VAYAPIN

THEREFORE, WE ARE OFFERING OUR SOLUTION FOR FREE TO SELECTED PARTNERS, WHO CAN APPRECIATE THE BENEFITS OF OFFERING YOUR CUSTOMERS A SOLUTION THAT WILL UNDENIABLY ENHANCE THE EXPERIENCE FOR THEMSELVES AND THEIR GUESTS.

WE ARE IN THE PROCESS OF RAISING FUNDING THROUGH THE DANISH INNOVATION FUND AND IN REACTION TO THIS, WE NEED TO FIND PARTNERS WHO WILL COMMIT TO THE FOLLOWING:

- A DECLARATION OF INTENT TO IMPLEMENT AND USE VAYAPIN ONCE IT IS FULLY DEVELOPED.
- ASSIST WITH ANY POTENTIAL QUESTIONS.
- A NON-BINDING DECLARATION OF INTENT TO PAY FOR THE SOLUTION.

IN RETURN, WE OFFER THAT YOU CAN GIVE OUR PRO SOLUTION (\$48USD PER VAYAPIN ANNUALLY) COMPLETELY FREE OF CHARGE TO ALL YOUR CUSTOMERS FOR ONE YEAR WHEN THEY SIGN UP USING YOUR UNIQUE SMART CHARTER CODE.  
PLUS WE CAN PRE-INSTALL YOUR LOGO ON ALL THE PINS.

## **AFTER THE EXPIRATION OF THE PRO AGREEMENT:**

IF THE PRO SOLUTION IS NOT RENEWED AFTER THE FIRST YEAR, CERTAIN FEATURES WILL DISAPPEAR (SEE WHICH FEATURES IN THE PRICE OVERVIEW), BUT A VAYAPIN WILL STILL BE FREE AND USABLE.

### **WE THEN PROPOSE ONE OF THE FOLLOWING OPTIONS:**

- WE WILL ISSUE AN AGREED NUMBER OF PRO CODES TO YOU AT A REDUCED PRICE, WHICH YOU CAN OFFER TO YOUR CUSTOMERS OR MAYBE AS AN ONBOARDING GIFT.
- WE WILL INFORM THE CUSTOMER ABOUT THE UPCOMING EXPIRATION OF PRO AND OFFER THEM THE OPTION TO UPGRADE THEMSELVES.



# VAYAPIN IS SO MUCH MORE...

WE'RE NOT ONLY CATERING TO THE BOAT INDUSTRY

OUR CORE FEATURE IS THE ABILITY TO CONVERT ANY LOCATION ON THE PLANET INTO A SIMPLE, UNIQUE & PRECISE NAME/ADDRESS

## Without VayaPin

Lat: 38.97248654389  
Long: 1.37662398723  
(GPS coordinates)



## With VayaPin

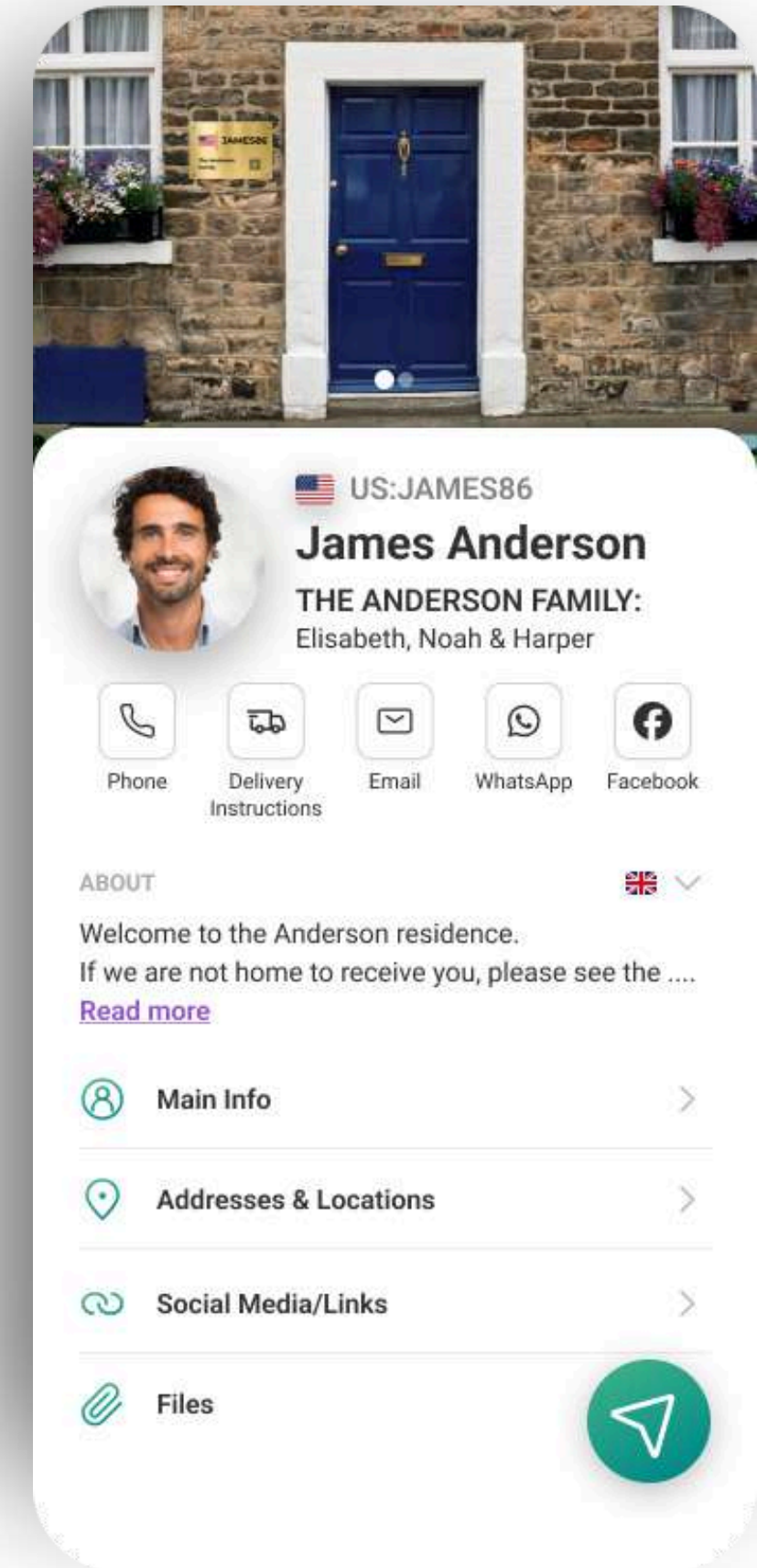


**JAMES86**

AND LET'S YOU ATTACH RELEVANT INFORMATION TO IT  
TO HELP ENSURE THAT YOU:

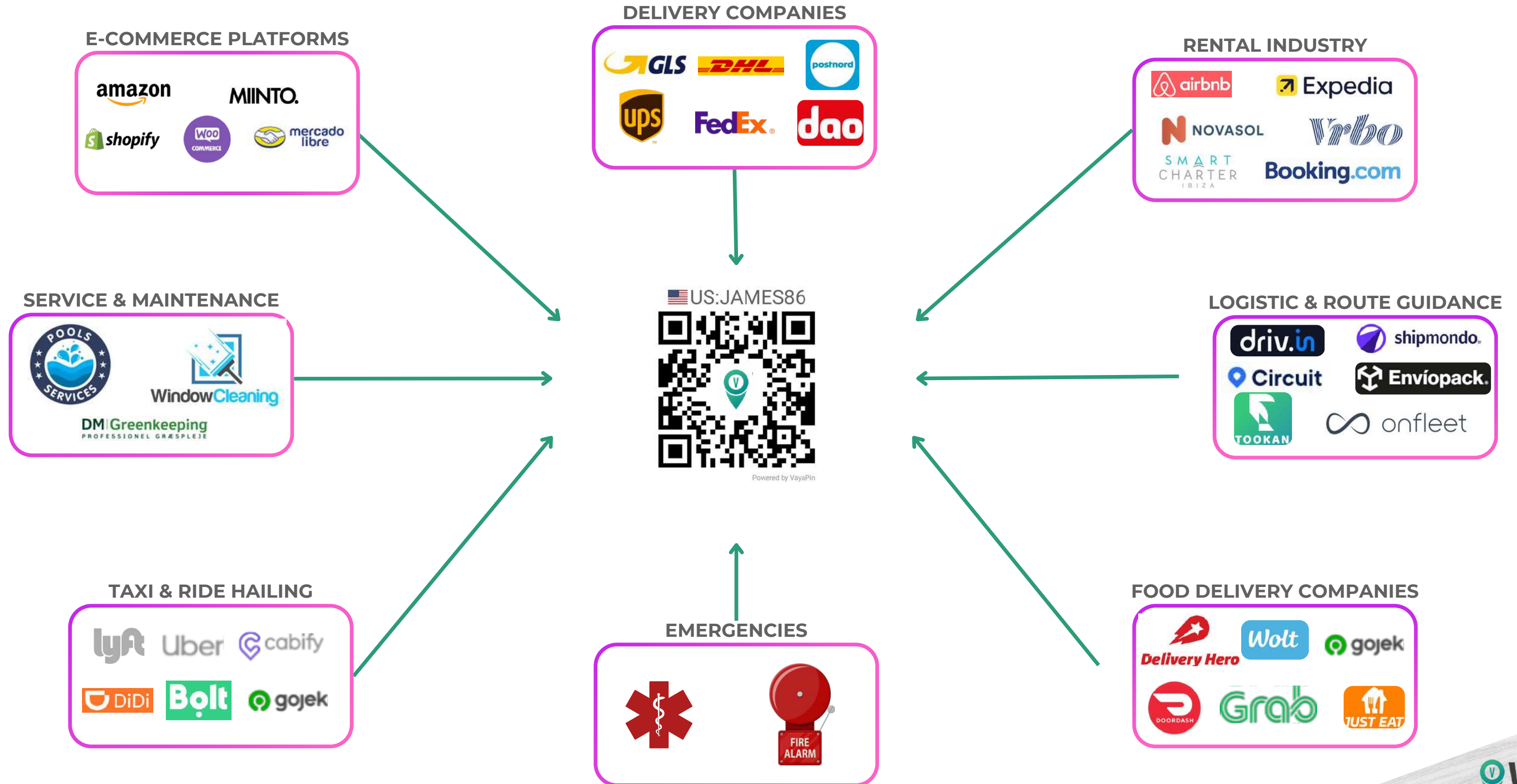
**NEVER**  
MISS A DELIVERY AGAIN  
&  
**ALWAYS**

HAVE PEOPLE FIND THE RIGHT ADDRESS



# VAYAPIN IS THE "SOURCE OF TRUTH"

ANY COMPANY CAN TAP INTO OUR SOLUTION AND GET ACCESS TO THE MOST PRECISE AND INFORMATIVE ADDRESS SOLUTION POSSIBLE



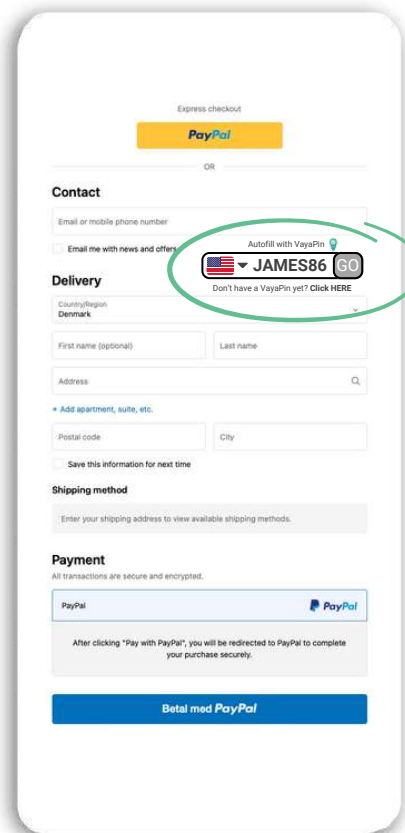


# WHY YOU SHOULD CHOOSE VAYAPIN

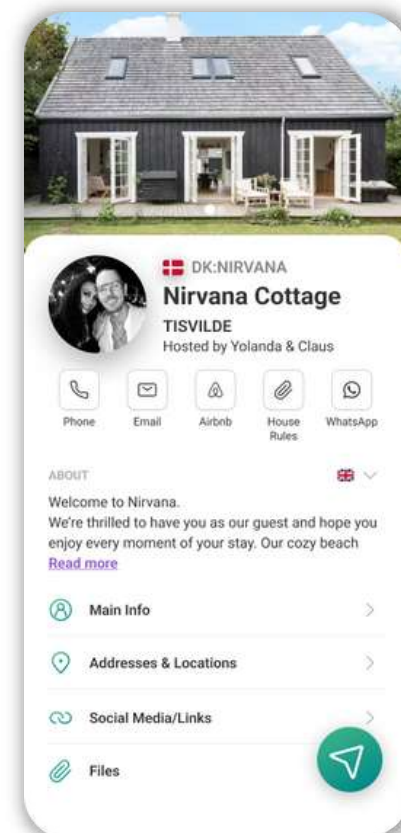
WE OFFER A VERY VERSATILE TOOL FOR MANY DIFFERENT USE CASES

**“THE MOST PRECISE ADDRESS”** IS OUR CORE PRODUCT, BUT THE VAST SET OF FEATURES INSIDE A VAYAPIN ENSURES THAT **ANY** USER WILL HAVE THE INCENTIVE AND WILLINGNESS TO CREATE, USE AND SHARE OUR SOLUTION

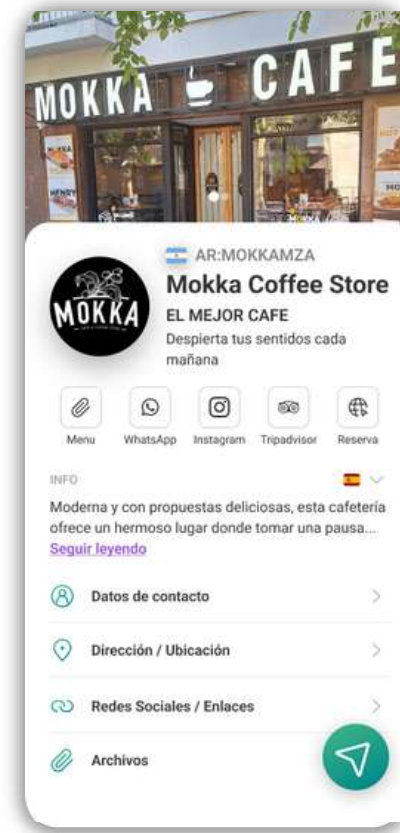
**PRECISE DELIVERY  
THE FIRST TIME, EVERY TIME**



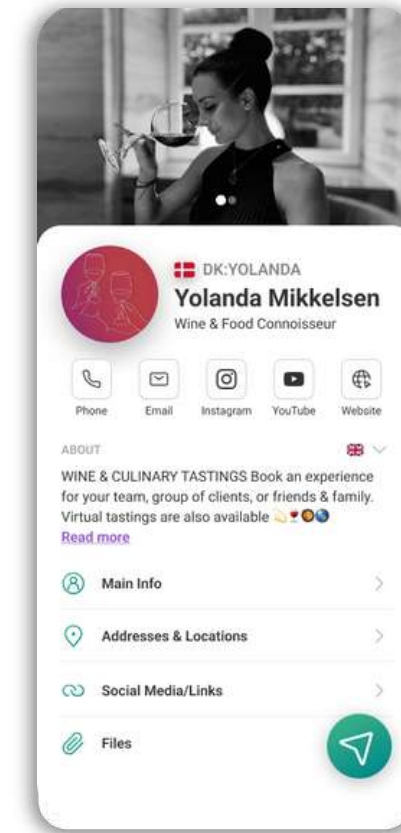
**EVERYTHING ABOUT YOUR  
RENTAL IN ONE PLACE**



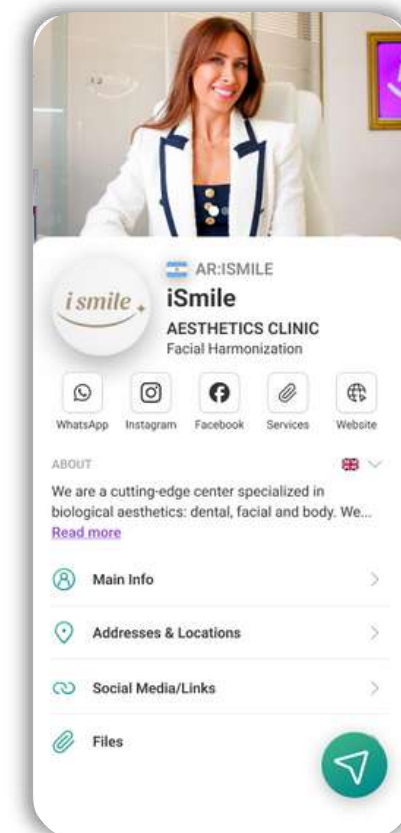
**THE #1 QR CODE FOR  
GASTRONOMY**



**YOUR LAST  
BUSINESS CARD**



**A “MINI” WEBSITE  
WITHOUT PROGRAMMING**



BUILDING SOFTWARE IS A TIME CONSUMING AND VERY COSTLY PROCESS!

WE HAVE DONE ALL THE TIDIOUS WORK SO YOU EASILY CAN TAP INTO A UNIQUE AND AMBITIOUS SOLUTION, THAT CAN BE IMPLEMENTED INTO YOUR EXISTING SOLUTION.

SHOULD YOU HAVE ANY SPECIEL NEEDS? PLEASE DON'T HESITATE TO REACH OUT.



# PRICING

## BASIC

It might be the Last & Only address You'll Ever Need

# FREE

Forever

- ✓ 1 VayaPin per account
- ✓ Digital Business card + QR code
- ✓ Name of Location/Person/Company
- ✓ Traditional Address (If you have one)
- ✓ Phone number
- ✓ E-Mail
- ✓ Photo of your home/location
- ✓ Unlimited Links
- ✓ 1 Textbox with 120 characters
- ✓ Unlimited shares and scans
- ✗ Advertisement/Pop up FREE

GET STARTED

## PRO

Perfect for Small Businesses - Rentals - Restaurants

# \$4 USD

Per month, billed annually, or \$5USD billed monthly

### Everything in BASIC, plus:

- ✓ Up to 3 VayaPins
- ✓ Option of adding more pins to the same account
- ✓ Textbox in multiple languages with 500 characters
- ✓ Add multiple Photos & Video
- ✓ Add Website
- ✓ Company Logo
- ✓ Password Protected Fields
- ✓ Attach files to your pin
- ✓ Advertisement/Pop up FREE

GET STARTED

## ENTERPRISE

For companies needing to manage larger quantities of pins and allow more users

# GET IN TOUCH

### Custom made solutions...

- ✓ Backend Dashboard
- ✓ Multiple user access
- ✓ Statistic
- ✓ Developer Support
- ✓ Priority Support
- ✓ Integrate into own system
- ✓ API & Plugin integration
- ✓ Statistic
- ✓ Log Options

GET IN TOUCH





## STATUS

VAYAPIN IS LIVE



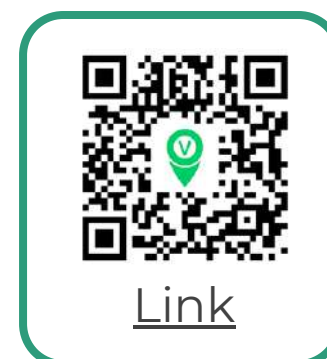
THE PRO SOLUTION IS READY APRIL 2025

THE BACKEND DASHBOARD IS READY MAY 2025

I HOPE THIS PRESENTATION HAS CAUGHT YOUR INTEREST AND THAT WE CAN FOLLOW UP WITH AN INFORMAL CONVERSATION ABOUT A POTENTIAL COLLABORATION.

IF THIS IS NOT OF INTEREST, I ALSO HOPE THAT YOU WILL SIMPLY SEND A BRIEF "NO, THANK YOU."

**THANK YOU FOR YOUR TIME!**



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